



Elite
A tax-efficient international investment



Welcome to FRIENDS®

Friends Provident International Limited, part of the Friends Provident Group, is located at the heart of one of the world's leading international financial centres – the Isle of Man.

The Island has the highest Sovereign Credit Rating 'AAA' from Standard and Poor's* and 'Aaa' from Moody's*.

From here, in a location with an enviable reputation for political and economic stability, we can offer real benefits to customers all over the world.

Our financial strength and sustained growth in a competitive and demanding market demonstrates how we understand the importance of delivering real financial benefits.

We have consistently delivered innovation and expertise to our clients for more than 30 years and our award-winning range of investment and insurance products is designed to be flexible enough to suit both local residents and expatriates.

You can find more information on Friends Provident International Limited and the Friends Provident Group on our website at www.fpinternational.com, or ask your financial adviser.

* Standard and Poor's and Moody's are independent ratings agencies, who assess the strength of financial centres. (www.gov.im/iomfinance/limits)



Elite is a lump sum investment bond, offering you a choice of quality funds with the flexibility to cater for all your needs.

Investment choice	<ul style="list-style-type: none"> • Choose from over 200 funds • Choose from four plan currencies
Expertise	<ul style="list-style-type: none"> • Funds managed by investment specialists • Access the potential of the world's fastest growing economies
Minimum investment	<ul style="list-style-type: none"> • Invest from GBP50,000 (USD100,000; EUR70,000; HKD750,000)
Flexibility	<ul style="list-style-type: none"> • Invest in a combination of up to 10 funds, at any one time • Unlimited switching of investments between funds • Make your own investment decisions or let your financial adviser do it for you • Ability to add to your investment at any time • Split investment into a maximum of 100 equal policies, for greater flexibility when you take money out
Access to capital	<ul style="list-style-type: none"> • Offers a choice of withdrawal options to suit your requirements
Value	<ul style="list-style-type: none"> • Enhanced investment rates up to 101% • No bid /offer spread – all units bought and sold at the bid price • Currently no charge for switching between funds • No establishment charges on investments over GBP100,000 (USD200,000; EUR140,000; HKD1,500,000) • Initial or additional payments invested for more than 5 years will have no cash-in charges
Up to date information whenever you need it	<ul style="list-style-type: none"> • Full fund information with pricing, performance information and fact sheets available at www.fpinternational.com • Statements prepared each year
Effective tax and succession planning	<ul style="list-style-type: none"> • Potential for tax-free investing • Comprehensive range of trust options • Facility to include up to four people within the life cover
Built-in life cover	<ul style="list-style-type: none"> • 101% of your investment's cash-in value will be paid if you die.



With easy access to an exciting range of international funds from top investment houses, Elite can help to find the ideal investment combination for you.

Whether you prefer to take an active role in your investment choices or leave the key decisions to an expert, we've developed Elite to give you the freedom to invest your way; helping you to realise the potential of some of the world's fastest growing economies. It's designed exclusively for a lump sum investment, with a high level of flexibility to choose and adjust your funds, to take advantage of growth opportunities whenever they arise.

By choosing Elite, you can also be sure that more of your money gets straight to work from day one. There are no specific charges while your investment is becoming established, no difference between the price at which you buy and sell units, and depending on how much you invest, you can also benefit from enhanced investment rates.

Elite also offers some great tax planning benefits. Because it's an international investment, your money has the potential to grow free from income, capital gains, and corporation tax deducted at source, in the country of origin. It also has an element of life cover built in, enabling you to include up to four lives assured and plan effectively for the long term.

We've developed Elite for people who:

- Are looking to invest a lump sum of GBP50,000* or more
- Are happy to leave their capital invested for the medium to long term – at least five years
- Want to make the most of tax advantages of an international fund
- Are looking for a wide range of exciting investment opportunities, and
- Understand that investments like this can go down in value as well as up.

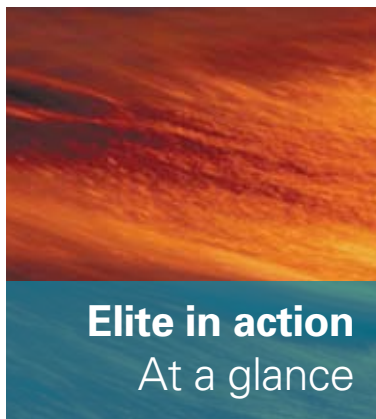
You can also find more specific information about the product in the Policy Conditions. Or simply ask your financial adviser.

* Currency equivalents

USD100,000

EUR70,000

HKD750,000



This brochure will help you to work out whether Elite is the right choice for you.

Paying money in Page 05 – 07	Managing your money Page 09	Taking money out Page 10 – 11
<p>Invest from GBP50,000; USD100,000; EUR70,000; HKD750,000</p> <p>Into a combination of quality Mirror funds</p> <p>Benefit from enhanced investment rates Depending on the amount you invest</p> <p>Add to your investment from GBP20,000; USD40,000; EUR28,000; HKD300,000</p> <p>Choose from four currency options sterling (GBP), US dollar (USD), euro (EUR), HK dollar (HKD)</p> <p>Invest your way Find out about your investment options (Mirror funds explained)</p> <p>Understanding risk Help in finding the right investment combination for you</p>	<p>Flexibility to adjust your chosen funds Invest in up to 10 funds at any one time and switch money between our full range of over 200 Mirror funds whenever you need to; restrictions may apply</p> <p>Keep track of your investment Both online and with regular statements</p>	<p>Withdrawals</p> <ul style="list-style-type: none"> • Receive a regular income • Make a one off withdrawal at anytime <p>Cashing-in Access your investment whenever you need to.</p> <p>Please bear in mind that charges may apply and your money will have a better opportunity to benefit from potential growth, if invested for five years or more</p> <p>If you die Flexible life cover – name up to four people to be covered within the investment</p> <p>What about tax? Understand the tax differences of an international investment</p>

Understanding our charges Page 12 – 13		
<p>Allocation rates A reduction may apply, depending on how you much you invest</p>	<p>Switching fee All switches are currently free</p> <p>Administration charge Covering the ongoing servicing of your investment</p> <p>External fund charge The discounted fund charges applied by external fund managers</p>	<p>Early cash-in charges Costs which may apply within the first five years</p>

How to invest Page 14 – 15		
<p>Take professional advice</p>	<p>How to invest A step by step check list of how to apply</p>	<p>Please bear in mind Notes and advice on investments of this kind</p>



Your initial investment

Elite enables you to invest a lump sum of GBP50,000 or more, to buy units in up to 10, or over 200 Friends Provident International Limited Mirror funds (please see page 7). The price you pay for each unit can go up or down depending on the underlying value of investments in each fund. Because you will always buy and sell units at the bid price, more of your money is invested from the start. You may even benefit from additional units being added through Elite's special enhanced unit allocation.

Up to 101% enhanced investment rates

A percentage of your investment buys units in the funds you choose. The more you invest, the higher the percentage:

Investment amount

sterling	US dollar	euro	HK dollar	Percentage
GBP50,000 – GBP99,999	USD100,000 – USD199,999	EUR70,000 EUR139,999	HKD750,000 – HKD1,499,999	99%
GBP100,000 – GBP249,999	USD200,000 – USD499,999	EUR140,000 – EUR349,999	HKD1,500,000 – HKD3,749,999	100%
GBP250,000 and over	USD500,000 and over	EUR350,000 and over	HKD3,750,000 and over	101%

Additional investments

You can add a lump sum of GBP20,000* or more to your investment at anytime. If an additional payment, puts your total investment into a higher allocation band, you will be able to benefit from the higher allocation rate on your additional payment.

* Currency equivalents	USD40,000	EUR28,000	HKD300,000
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Currency options

Depending on your personal situation, you may benefit from investing in a particular currency. Elite offers the flexibility to invest in:

sterling (GBP) US dollars (USD) euro (EUR) HK dollars (HKD)

Although you cannot change the currency once you have chosen your preferred option, you can ask for future valuations to be prepared in a different currency.

If you take money out of your investment, your payment will usually be in your chosen valuation currency. If you would prefer to receive payment in a different currency the amount you receive will depend on market exchange rates at that time.

Trust options

You may want to consider writing your Elite Bond in trust; this can help with estate planning, protecting your assets and making sure that the value of your investment is passed on quickly if you die. Your financial or legal adviser will be able to provide more information.

Invest your way

Choosing the right funds to meet your investment objectives is an extremely important element of an Elite investment.

Access to a wide range of global funds

Elite gives you the flexibility to choose from a wide range of individual funds, from over 40 fund houses, helping you to effectively balance your investment portfolio, to match your individual needs.

If you prefer a more hands-on approach, our 'specialist funds' might suit your needs. Alternatively, you can leave the day-to-day management of your investment to professional fund managers, you can consider our 'multi asset funds' – or combine the two.

How you split your investment is completely up to you, all we ask is that you invest in whole percentages.

- **Specialist funds**

Our specialist international funds focus on single asset types, such as, shares, fixed-interest securities and managed currency portfolios. They can be particularly attractive if you are a more experienced investor, looking for an active role in managing your money.

The range enables you to invest by specific geographical location or by theme, irrespective of geographical constraints; such as commodity, alternative energy, technology or healthcare related securities.

There are also specific choices for those wanting to have the underlying securities of their investment funds screened externally by acknowledged experts in the field of Shariah law principles or social, ethical and environmental investment considerations.

- **Multi-asset funds**

If you are looking for professional fund managers to take active investment decisions on which types of assets and global markets to invest in on your behalf, we offer a comprehensive range of risk-graded fund options. The choice covers single-fund solutions that will diversify your holdings across a wide range of asset classes and currencies, including shares, fixed-interest securities, commercial property, cash and alternative asset types.

Funds within this range can be managed by a single fund manager or if you want to spread your investment further, you can opt for multi-manager funds.

You can find a full menu of the funds available to you at www.fpinternational.com or ask your financial adviser for our latest Fund Prices leaflet, which is published monthly. Our website also enables you to check on up-to-date prices, view performance information and download fact sheets on any of the funds you are interested in.

Mirror funds explained

We regularly review the marketplace, meeting with fund managers and researching new opportunities to maintain a high standard of choice and diversity within our fund range.

We select quality fund manager groups with commendable track records, to build a selection of funds to cater for all risk profiles, covering most sectors and geographical regions.

For each fund managed by an external investment manager, we set up our own fund – a Mirror fund - which invests exclusively in the underlying fund of the external investment manager, apart from a small proportion which we may hold in cash.

The benefit of a Mirror fund is to allow you to access the underlying fund of top investment managers, with a significantly lower initial investment, than if you invested directly.

As Friends Provident International Limited is based in the Isle of Man, our Mirror funds are also classed as international, unit-linked insurance funds, so by investing through them, you can take advantage of the tax efficient benefits of a company registered in an international jurisdiction.

Understanding risk

When investing in our funds it's important to understand the level of risk you are comfortable with. Generally speaking, the higher the opportunity to benefit from potential growth, the higher the level of associated risk.

To help you, we grade each of our funds into five bands. Together with your financial adviser you can work out how you want to set your investment objectives and how conservative or aggressive you want to be when making your fund choices.

Fund grading	What this means
Grade 1	Funds offering conservative return similar to money market rates.
Grade 2	Low risk funds offering security and potential growth.
Grade 3	These funds take a balanced approach to investment by holding a diverse portfolio of assets.
Grade 4	A more focused equity exposure provides good growth potential with the risk of short-term volatility.
Grade 5	These aggressive funds balance the risk of higher volatility with the potential for higher capital growth over the long term.

Behind the scenes

Your investment is normally split into ten policies. However, you may request that your bond is split into up to 100 policies.

Splitting your investment into a number of policies does not affect the performance of your investment in any way but it does give you greater flexibility if you want to take money out in the future. If you want to have more policies, each individual policy needs a minimum investment amount of GBP10,000*.

* Currency equivalent

USD20,000

EUR14,000

HKD150,000





Please remember that your investment value is not guaranteed and can go up and down. The total value of your investment can be lower than your initial investment.

Once you have invested in your chosen funds, your money has the opportunity to benefit from the growth potential of these funds. The total value of your investment is based on the performance of the funds and the number of units held within each fund.

Keeping track of your investment

We appreciate the importance of knowing exactly how your investments are performing, so we have made sure that you can always access up-to-date information. Simply log on to www.fpinternational.com to check the progress of each of your funds. You'll also find the latest unit prices, performance information and factsheets for each fund.

To work out your total investment value, you will need to multiply the unit price of each fund by the number of units held in that fund and then add these amounts together.

We will also send you a full printed statement every year.

Flexibility to change and adjust

Elite is specifically designed to give you the flexibility to keep your money working the way you want.

Throughout the lifetime of your investment you can:

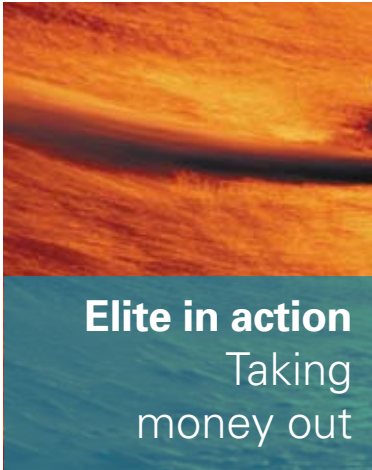
Switch your chosen fund options – you can move your money easily between our full range of funds at any time; giving you the freedom to invest in a combination of up to 10 funds to adjust quickly to changing market conditions.

And because all switches are currently free, there's nothing to stop you adjusting the balance of your overall investment whenever you need to.

Make withdrawals – you can access your money as and when you need to, as a regular amount or as a one-off withdrawal. You'll find full details on making withdrawals in 'Taking money out' on page 10.

Add to your investment – you can also add to your investment at any time (see 'Paying money in' page 5).

Please note that we may charge for switching between funds in the future, but we will always write to let you know at least three months before. Charges may apply when you make a withdrawal (please see 'Taking money out' page 10 and 'Understanding our charges' page 12).



Please note if you do not withdraw your full 10% allowance in a specific investment year, you can carry the allowance on to the next year (please see 'Understanding our charges' on page 12 for more information and a worked example).

Elite enables you to have full access to your capital at all times and you won't be charged for any money you take out if:

- Your money has been invested for five years or more; or
- The total amount you withdraw in a year is less than 10% of your initial and any subsequent investment.

Otherwise charges may apply.

Receiving a regular income

A regular income can be provided monthly, quarterly, half yearly or yearly.

Make a one-off withdrawal

You can also make one-off withdrawals, as and when you need.

There is a minimum withdrawal amount of GBP200* and you need to leave at least GBP5,000* (or if greater an amount equal to 10% of your investment during the first five years) invested to keep your investment open. Charges may apply if you make withdrawals of more than 10% of your initial and any subsequent investment amount in any one year.

Please remember that additional investments are treated as a separate investment when determining any withdrawal charges.

* Currency equivalent

Minimum withdrawal	USD400	EUR280	HKD3,000
Minimum investment value	USD10,000	EUR7,000	HKD75,000

Cashing-in the full value of your investment

Elite does not have a fixed investment term, so you can cash it in whenever you need to. You should always remember however, that if you cash in your initial investment, or any additional investments, within the first five years of making the payment, charges will apply (please see 'Understanding our charges' on page 12). Your money will also have a better opportunity to benefit from potential growth, if invested for five years or more.

Each payment and additional payment is treated separately when calculating your cash-in value. The cash-in value is equal to the value of units held in the plan less any early cash-in charges that may apply at that time.

Any early cash-in charges will be calculated as a percentage of unit value, over and above any penalty-free allowances not used. The percentage charge applied depends on the number of years since the payment was invested.

So, for example if your original payment was in its third year, had a unit value of £150,000 and a penalty-free allowance of £30,000 then its early cash-in charge would be 4.5% of (£150k - £30k) = £5,400

If you had made an additional payment and it was in its second year, had a unit value of £120,000 and a penalty free allowance of £20,000 then its cash-in charge would be 6% of (£120k - £20k) = £6,000.

So the total charge for cashing-in the entire plan would be £11,400

4.5% of (£150k - £30k) + 6% of (£120K - £20K) = £11,400

Please note that in extreme circumstances, we may need to delay payment, if it is necessary to sell fund assets which cannot readily be turned into cash.

If you die

Elite includes an element of built-in life cover, which helps to protect your investment if you die before you take your money out. If you are the only person named on your investment as a life assured (the person covered by the life cover), we will pay 101% of the investment's cash-in value to your chosen beneficiaries, your estate or trustees as appropriate, as soon as we have received the necessary policy documentation.

You also have the flexibility to include up to four people as 'lives assured' within an Elite investment. If you have included other lives assured, your investment will continue to run until the last person dies. We will then pay 101% of the investment's cash-in value to your chosen beneficiaries, estate or trustees as appropriate.

What about tax?

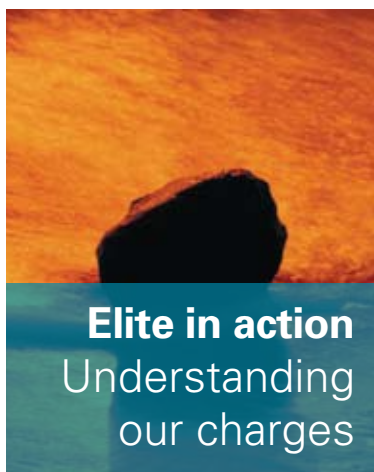
As an international investment, Elite helps you to benefit from some important tax advantages - as Friends Provident International Limited does not have to pay income tax, capital gains tax or corporation tax on the investments you hold with us. Some dividends, received on your behalf, may have a withholding tax deducted at source in the country of origin. Unfortunately we cannot usually reclaim this tax.

How you are taxed personally when you cash-in your investment depends on a number of factors, but largely your country of residence. We therefore recommend that you speak to a financial or legal adviser to fully understand all the tax considerations before you invest.

If you are resident, or are planning to reside in the UK, Friends Provident International Limited has a statutory obligation to report to UK HM Revenue & Customs certain events where benefits are paid from your investment to a UK resident individual, company or trust. For further information please speak to your financial adviser.

Tax-free withdrawals for UK residents

You can currently take out up to 5% of your initial investment each year for 20 years, without any immediate income tax liability. And if you don't use your allowance in one year it will roll over to the next. This facility is based on current UK legislation which may change in the future.



Our aim is to keep all charges to a minimum, so that more of your money can work for you. You can find full details of the charges that will apply to your investment in your personal illustration which shows what effect these charges may have on your investment. This section lets you know what the charges are for.

You do not pay charges for:

Buying units – there is no deduction for a bid/offer spread, which means you buy and sell all units at the bid price. When we receive a payment from you we will buy units in your chosen funds at the ruling bid price on the next available dealing day after your investment is credited. This means that more of your money is available to be invested in your chosen funds.

Switching – we do not currently charge for any switching of units between funds. This may change in the future, but we will always write to let you know at least three months before.

The establishment of your investment – we do not make an additional charge to cover the costs involved in setting up your investment, such as the cost of advice.

But you do pay charges for:

Administration charge	This 1.2% per year charge of your unit value is debited on each valuation day. It covers the cost of the ongoing administration of your investment.
Investments of less than GBP100,000	If your total investment is less than GBP100,000 (USD200,000; EUR140,000; HKD1,500,000) 99% of your payment will be used to buy units in your chosen funds.
External fund charge	It is common for external fund managers to apply a charge to the underlying assets of your chosen funds. Through Elite, you will however be able to benefit from substantial discounts on the annual management charges which we have negotiated with the fund managers on your behalf. These charges range between 0.1% and 3.35% per year, dependent upon the fund chosen.
Cashing-in your initial investment, or any additional investments, within the first five years	If you take all of the money out of your investment within the first five years of making your payment, you will be charged an early cash-in charge.
Withdrawing more than 10% of your initial investment, or any additional investments, within the first five years	If you take out more than 10% each year (cumulative) of the initial value of your investment within the first five years, or more than 10% each year (cumulative) of the value of any additional investments within the first five years, there will be a charge.

A closer look at cashing-in early

If you cash your investment in within the first five years of making your payment or withdraw more than 10% each year (cumulative) of your investment value, you will be charged:

- In the 1st year 7.5%
- In the 2nd year 6.0%
- In the 3rd year 4.5%
- In the 4th year 3.0%
- In the 5th year 1.5%

The charge only applies to the amount you take out over your 10% annual withdrawal allowance. If you do not withdraw your full 10% allowance in a specific investment year you can carry any unused allowance on to subsequent years. This also applies to any additional payments you make.

If you want to take money out in year five and have not made any previous withdrawals, you can take out up to 50% of your initial investment, without paying any early cash-in charges.

For example if you invest GBP100,000:

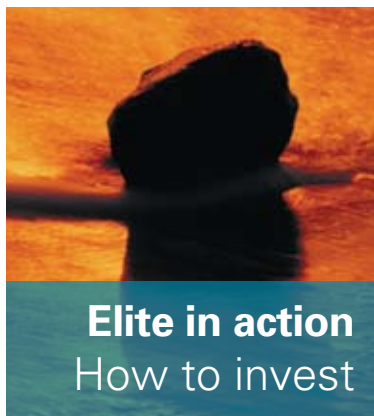
Investment year	Amount available to withdraw without charge	Customer decision	Amount of charge
One	GBP10,000	No withdrawals	
Two	GBP20,000	No withdrawals	
Three	GBP30,000	No withdrawals	
Four	GBP40,000	No withdrawals	
Five	GBP50,000	Withdraws GBP25,000	No charge
Six	Full value	No withdrawals	

Or if you make more withdrawals:

Investment year	Amount available to withdraw without charge	Customer decision	Amount carried forward	Amount of charge (only applied to amount over the 10%)
One	GBP10,000	No withdrawals	GBP10,000	
Two	GBP20,000	Withdraws GBP12,000	GBP8,000	No charge
Three	GBP18,000	Withdraws GBP20,000	–	GBP2,094.24* x 4.5% GBP94.24
Four	GBP10,000	Withdraws GBP5,000	GBP5,000	No charge
Five	GBP15,000	No withdrawals	–	
Six	Full value	Withdraws GBP15,000	–	No charge

Please bear in mind that we may change charges in the future, but will always write to let you know at least three months before.

*The value of units cancelled includes an amount to cover the early cash-in charge.



Professional advice

At Friends Provident International Limited, we always aim to keep all our products as simple, easy to understand and accessible as possible, but we still strongly recommend that you appoint a financial or legal adviser to help you decide whether Elite is the right investment option for you.

An adviser will be able to guide you through any investment options, currency considerations, trust options and any taxation restrictions or legislation which are relevant to your country of residence and may affect your application.

Friends Provident International Limited does not provide legal, taxation or investment advice.

Applying for Elite

Your first step is to read this brochure, along with the Elite Policy Conditions, to make sure that you fully understand how the investment works and the options available to you.

If you feel that Elite provides you with the investment solutions you are looking for, applying is easy.

1. Check your eligibility.
 - Are you aged over 18?
 - Are you able to apply for an international investment?
 - Are you resident outside the United States of America?
 - Ask your financial adviser whether any taxation, exchange control or insurance legislation may affect your investment.
2. Complete an Elite application form, including the section of how you would like to make your payment.

You will need the following documents to support your application; they must be an original or certified copy:

- Personal Identification – such as a valid passport
 - Verification of your address
 - Evidence of Source of Wealth
3. Return your application form and supporting documents to your financial adviser.

Please note that if your adviser submits copies of your documentation on your behalf, they must have seen the original document in person. They will not be able to certify any document which you have faxed or sent electronically, as a true copy of the original document.

Next steps

If we need any further information, at any stage, we will get in touch. Otherwise we will send you your Elite policy documents as soon as we have received your payment and it has cleared through our bank.

You will also receive an up to date statement, once a year on your policy anniversary, to confirm your current investment holding.

Please bear in mind

The law of the Isle of Man applies to all Elite investments and the information given in this brochure is based on our current understanding of Isle of Man law and taxation practices which may change in the future. No liability can be accepted for any personal tax consequences of this scheme or for the effect of future tax changes or legislative changes.

Investment involves risk. Past performance should not be viewed as a reliable guide of future performance. Fund prices may go up and down depending upon underlying investment performance, and the value of your investment cannot be guaranteed. Investments held within a fund may not be denominated in the currency of that fund and the value of those assets can go up and down simply because of movements in currency exchange rates. All fund performance is quoted net of annual charges.

All policyholders will receive the protection of the Life Assurance (Compensation of Policyholders) Regulation 1991 of the Isle of Man, wherever their place of residence.

Investors should be aware that specific investor protection and compensation schemes that may exist in relation to collective investments and deposits accounts are unlikely to apply in the event of failure of such an investment held within insurance contracts.

Complaints we cannot settle can be referred to the Financial Services Ombudsman Scheme for the Isle of Man.

Some telephone communications with the Company are recorded and may be randomly monitored or interrupted.

Each Policy is governed by and shall be construed in accordance with the law of the Isle of Man. However, this will not preclude the right to bring legal action in a Hong Kong court. If you effect a policy whilst resident in the United Arab Emirates, all disputes regarding the policy shall be subject to the non-exclusive jurisdiction of the courts of the United Arab Emirates.

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Friends Provident International Limited

Registered & Head Office: Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA
Telephone: +44(0) 1624 821212 Fax: +44(0) 1624 824405
Website: www.fpinternational.com

Incorporated company limited by shares

Registered in the Isle of Man No. 11494

Authorised by the Isle of Man Insurance & Pensions Authority

Provider of life assurance and investment products

Authorised by the Office of the Commissioner of Insurance to conduct long-term insurance business in Hong Kong

Registered in the United Arab Emirates as an insurance company (Registration No.76)

and as a foreign company (Registration No. 2013)

Authorised by the United Arab Emirates Insurance Authority to conduct life insurance and savings business

Registered in Singapore No. F06835G

Authorised by the Monetary Authority of Singapore to conduct life insurance business in Singapore

